

## **Job Post - Outside Sales Representative/Arborist**

### **Outside Sales Representative/Arborist - FULL TIME**

Our Sales Representative/Arborist will maintain constant communication with the owner and office staff to communicate daily visits, customer quotes and services scheduled. The ideal candidate will have a passion for quality work with excellent organizational abilities and strong attention to detail. Must work well under pressure and be able to manage several priorities in a day; must be adaptable, creative and self-motivated.

The position involves selling and providing expert tree care services and inspections to customer properties. Provide on-site estimates, review scope of work with the customer. Actively pursue the customer commitment to scheduling the work, review neighboring properties for work opportunities, utilize sales process tools, software and other technologies to streamline the process for the customer. Responsible for insuring the safe completion of pruning, removing trees, as well as plant health care, soil care and all other aspects of Arboriculture on residential and commercial properties.

#### **Duties:**

- Sell Arboricultural Services to residential and or commercial customers
- Key priority is proposing and developing sales to existing clients and cultivation of new customers in the territory
- Must be knowledgeable and experienced with tree care, hazard tree evaluation, integrated pest management and industry approved tree care practices
- Estimate time/cost for crews to perform tree removal, pruning, cabling, and all other tree care services
- Dispatch and direct crews to complete proposed projects
- Maintain and grow knowledge of tree and shrub species

#### **Qualifications:**

- ISA Certified Arborist (Bonus)
- Bucket truck experience and proper pruning, strong tree ID, disease and pest skills, installation experience
- Prioritizes safe working procedures and familiar with ANSI and OSHA tree industry regulations
- Excellent sales and communication skills
- Customer service follow-through
- Great people skills; self-motivated; computer proficient and organized
- Valid driver's license is a must.

#### **BeaverJack Tree Service, LLC. Offers:**

**MEDICAL, DENTAL, VISION & SUPPLEMENTAL INSURANCE**

**Competitive Wages - Excellent Benefits - Advancement Opportunities**

**EDUCATION, TRAINING & CERTIFICATIONS!**

*Equal Opportunity Employer and Military Veterans are encouraged to apply.*

Starting pay will depend on your level of ability and experience.

Contact our office at 724-904-7560 to be a part of a great team environment that is willing to go above and beyond to achieve goals!

Job Type: Full-time

Pay: \$80,000.00 - \$100,000.00 per year